

INTERNATIONAL SALES(F/M/NB) CO₂ - CLEANING TECHNOLOGIES

JOIN OUR TEAM

advanced
clean production
acp-systems.com



You are passionate about technology and thrive in a dynamic sales environment?

Learn more about an exciting opportunity to work with a leading company in an innovative sector.



WE ARE HIRING!

- International Sales (w/m/d)
- Start as soon as possible
- Location: Ditzingen/Stuttgart in Germany

We look forward to your
application!

Please connect with

Verena Braun
bewerbungen@acp-systems.com



Position: International Sales (f/m/nb) CO₂- Cleaning Technologies

This is a full-time position based in our location in Ditzingen. The primary tasks include identifying and developing new business opportunities in international markets, building and maintaining client relationships, and collaborating with internal teams to deliver tailored solutions. The role also includes negotiating contracts, providing exceptional customer service, and ensuring client satisfaction throughout the sales cycle.

Your key responsibilities:

- Identify and manage relationships with new and existing customers across global markets.
- Prepare tailored offers, lead sales discussions and successfully negotiate contracts.
- Organize and execute industrial cleaning trials in our technical center and at customer sites.
- Stay informed about market developments and competitor activities to identify growth opportunities.
- Customer Relationship Management by offering support and troubleshooting to ensure customer satisfaction.
- Represent acp systems AG at trade fairs and industry events and regularly report on sales activities, progress, and results.

Your qualifications:

- Proficiency in International Sales & organizational skills: Experience in international business development, understanding global markets and building strong client relationships. Ability to efficiently plan and execute sales activities.
- Customer-orientation, communication & negotiation skills: Ability to lead sales discussions, present clear arguments, and manage effective negotiations. Ability to recognize customer needs and offer tailored solutions.
- Technical knowledge & commercial understanding: Strong technical understanding and knowledge of the products being sold. Strong understanding of financial conditions, pricing models, and the business environment.
- Resilience & Goal Orientation: Motivated to meet sales targets, handle demanding situations, and manage multiple priorities and deadlines.
- Fluent in English and German: Both written and spoken, with proficiency in other languages considered a plus.
- Bachelor's Degree: A degree in a technical field (e.g. Environmental Engineering, Process Engineering) or related disciplines.
- Travel Willingness: A valid driver's license and flexibility to travel internationally as needed.

Apply Now!

Send your resume to: bewerbung@acp-systems.com

acp systems AG | Berblingerstraße 8 | 71254 Ditzingen | info@acp-systems.com
www.acp-systems.com